



Discover Yourself

Faculty of Management Sciences

Bachelors, Masters, MS & PhD

BBA, BS (A&F), BS (Entre), EMBA, MBA, MBA (B&F), MPM, MSPM, MS & PhD

Developing Business Graduates for the Real World



SZABIST



Shaheed Zulfikar Ali Bhutto Institute of Science & Technology

Management Sciences at SZABIST

Discover
Yourself

Vision

SZABIST Faculty of Management Sciences (FMS) aspires to become one of the leading business education institute in the country for excellence in education and service, distinction in research and innovation.

Mission

SZABIST FMS is committed to:

- Produce highly qualified business professionals to meet dynamic and challenging contemporary needs;
- Create scientific knowledge and expertise for business and economic solutions;
- Build sustainable environment for corporate and entrepreneurial mindset
- Serve the community through student, faculty, and alumni collaboration

Teaching Methodology

Our teaching methodology is activity based at the under graduate, case study based at graduate, and research based at MS and PhD levels utilizing state-of-the-art technology.

International Linkages

SZABIST is a member of many prestigious national and international organizations and associations. These include the International Association of Universities (IAU), Paris; Association of Commonwealth Universities (ACU), London; the Association to Advance Collegiate School of Business (AACSB), Singapore; Federation of the Universities of Islamic World (FUIW), Rabat; Asia Universities Federation (AUF), Seoul; Asia-Pacific Quality Network (APQN), People's Republic of China; Management Association of Pakistan (MAP), Karachi; Marketing Association of Pakistan, Karachi, The Chartered Institute of Logistics and Transport (CILT) and Human Resource Development Network (HRDN), Islamabad; Association of Quality Assurance Agencies of the Islamic World (AQAAIW).

Research

SZABIST strongly encourages research. SZABIST publishes research journals in various disciplines including management sciences. The Journal of Independent Studies and Research-Management, Social Sciences and Economics (JISR-MSSE), is a biannual double blind peer reviewed. JISR-MSSE seeks to publish articles that identify, extend, or unify scientific knowledge pertaining to management and social sciences. JISR-MSSE is indexed by EBSCOhost, Directory of Research Journals Indexing (DRJI), RePec, EconPapers, IDEAS and International Scientific Indexing. JISR-MSSE is recognized as a Y category journal by Higher Education Commission, Pakistan.

HEC & CIEC Ranking

SZABIST is ranked as one of the most reputed university by HEC and Chartered Inspection and Evaluation Committee (CIEC). SZABIST Business School has been rated as "Outstanding" by CIEC and HEC, Pakistan. In addition, all the relevant programs are accredited and recognized by NBEAC, NCEAC, NACTE, PEC, and KHDA Dubai. Since 2012, the SZABIST-QEC has been awarded more than 91% in the quantitative assessment by Quality Assurance Agency (QAA) HEC, Pakistan.

Faculty of Management Sciences (FMS)

SZABIST prepares students for leadership roles in the business. SZABIST offers multidisciplinary course work to provide students with an understanding of the functioning and complexities of the corporate world. The course work at SZABIST is an intensive study in the latest curriculum through activity-and strategy-based methodology and offers concentration in Management, Marketing, Finance, Human Resource Management, Information Technology and Supply Chain Management.



Admission Schedule

BBA - BABS - BS (A&F) - BS (Entrepreneurship)

BBA SZABIST offers a 4-years (eight semesters) BBA degree with Majors in Management, Marketing, Finance, Human Resource Management, Supply Chain Management and Information Technology. The BBA Program consists of 46 courses and a research project with a total of 144 credit hours. Students are also required to complete a 6-week internship. The maximum duration to complete this program is 6-years.

Admission Criteria For admission in the BBA programs, the candidate must have completed O-Levels (minimum 8 passes) and A-levels (minimum 3 passes)/12th Grade/Intermediate with minimum 50% marks (including first year with no supplementary)/equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 18,150/-	US\$ 405

BABS SZABIST offers a 3-year BA (Hons) degree in Business Studies from the Coventry University UK. Students who complete two years at SZABIST will proceed to complete the third year from Coventry University UK and earn an International degree. Students can also complete BABS degree at SZABIST by opting for 3rd & 4th year of BABS program.

Admission Criteria For admission in the BABS programs, the candidate must have completed O-Levels (minimum 8 passes) and A-levels (minimum 3 passes)/12th Grade/Intermediate with minimum 50% marks (including first year with no supplementary)/equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 21,000/-	US\$ 420



BS (A&F) SZABIST offers a 4-years (eight semesters) BS (A&F) degree program of 144 credit hours. Students are required to complete 46 courses and 6 credit hours of final year project along with six weeks of internship to graduate. Students completing BS (A&F) will get an exemption in ACCA Papers from F1 to F9. The maximum duration to complete this program is 6-years.

Admission Criteria For admission in the BS (A&F) programs, the candidate must have completed O-Levels (minimum 8 passes) and A-levels (minimum 3 passes)/12th Grade/Intermediate with minimum 50% marks (including first year with no supplementary)/equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 18,150/-	US\$ 405

BS (Entrepreneurship) SZABIST offers a 4-year (eight semesters) BS (Entre) degree program of 144 credit hours. For the BS in Entrepreneurship program, the students are required to complete 45 courses and 9 credit hours of Capstone Projects. The courses include 41 compulsory courses and 4 electives. To obtain the BS Entrepreneurship degree, students have to complete 144 credit hours and 2 apprenticeships. Maximum time limit to complete the BS in Entrepreneurship (BSE) degree is 6-years.

Admission Criteria For admission in the BS (Entre) programs, the candidate must have completed O-Levels (minimum 8 passes) and A-levels (minimum 3 passes)/12th Grade/Intermediate with minimum 50% marks (including first year with no supplementary)/equivalent from a recognized institution. Inter Board Committee of Chairmen (IBCC) equivalency is required for O & A Levels/IB Diploma/High School Diploma or equivalent. General Paper (A Levels) will not be counted.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 17,400/-	US\$ 390



MBA - MBA (B&F) - Executive MBA

MBA SZABIST offers the MBA degree with Majors in Management, Marketing, Finance, Human Resource Management, Management Information System and Supply Chain Management. The MBA Program is offered both day and evening and consists of 36 & 72 credit hours.

For students with a 4-years BBA or equivalent business degree, the MBA Program is a 1.5 years with 36 credit hours. Students are also required to complete a 6-week internship.

For students with a 4-years non BBA/Professional Degree (MA, M.Com, BS, B.E, MBBS etc.), the MBA Program is a 2-2.5 years with 72 credit hours. Students are also required to complete a 6-week internship.

Admission Criteria For admission in the MBA (36 credit-hour program): the candidate must possess a 4 years BBA, BABS or relevant business degree with minimum 2.5 CGPA from a university recognized by the Higher Education Commission (HEC).

For admission in the MBA (72 credit-hour program): the candidate must possess a 4 years non-business bachelor degree with minimum 2.5 CGPA or 16 years of education with minimum 55% marks from a university recognized by the HEC. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 21,750/-	US\$ 495

MBA B&F (36 credit-hour program) This program is developed for students with a 4-years BBA, BABS & BS (A&F) degree. The duration of the MBA (B&F) is 1.5 years. Ten MBA courses (30 credit hours), a Business Research Project (6 credit hours) or an Academic Research Project (6 credit hours) or Thesis (6 credit hours) are needed to graduate. Students are also required to complete a six weeks internship, to fulfill degree requirements. The maximum duration to complete this degree is 4- years.

Admission Criteria The candidate must have a 4-years BBA, BABS & BS(A&F) with minimum 55% marks/CGPA 2.50 from an HEC recognized institution. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 21,750/-	US\$ 495



EMBA SZABIST offers a 2-year EMBA degree program for executives and middle level managers striving for excellence and greater challenges in their career. The unique program is specifically designed for those executives who aim to enhance their efficiency and strategic thinking. The individuals will be able to leverage their rich work experience through our curriculum, interactive sessions, conferences, symposia and a wide corporate network. The EMBA program is spread over four semesters and consists of 66 credit hours. Twenty courses, one Business Project (3 credits hour) and one Research Project (3 credits) are required to graduate. Maximum time limit to complete the EMBA degree is 4-years.

Admission Criteria For admission in the EMBA program, the candidate must possess a Bachelors degree with minimum 50% marks/ 2.5 CGPA from a university recognized by the Higher Education Commission (HEC) in any field of study with 4-years work experience at mid level/high management position (verifiable) at some well known organization. This requirement is necessary to seek admission in this program. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 20,100/-	US\$ 375



MPM - MSPM - MS/PhD (Management Sciences)

MPM The Master in Project Management (MPM) is designed to enable individuals to manage complex projects through modern project management approaches. MPM is a one-year evening program comprising 33 credit hours spread over two semesters. Total eleven courses are required to graduate. Maximum time limit to complete the MPM degree is four years.

Admission Criteria The candidate must have a 4-years professional degree/16 years of education with minimum 55% marks/2.50 CGPA from an HEC recognized institution. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 20,850/-	US\$ 465

MS (PM) SZABIST offers MS in Project Management (MSPM) program, which is equivalent to M. Phil. The program lays the foundation for students planning to pursue doctoral studies, offers two academic streams. Course work based stream consists of 10 courses (30 credit hours) and Research based stream consists of eight courses (24 credit hours) and 06 credits hours of research work i.e. two Independent Research Studies or one Thesis (06 credit hours). The maximum time limit to complete MSPM degree is 4-years and minimum time limit is 1.5-2 years.

Admission Criteria The candidate must have a 4-years professional degree or 16 years of education with minimum 55% marks/2.50 CGPA from an HEC recognized institution. MS Candidate are also required to pass GAT (General)/HAT relevant Exam with minimum 50% score. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 20,100/-	US\$ 450



MS (Management Sciences) SZABIST offers MS degree with concentration in the specialized areas of Human Resource Management, Marketing and Finance. The MS program is an evening program and all classes are held during week days. There are two streams available for MS. One Stream is by Course Work and other one is by Research Work. In Course Work Stream, the student is required to complete 10 courses of 3 credit hours each. In Research Work Stream, the student is required to complete 8 Courses and Two IRS OR one Thesis. In both the streams, 30 credit hours to be completed. The time limit to earn an MS degree is from 1.5 to 4 years.

Admission Criteria The candidate must have a minimum 16 years of relevant education with minimum 55% marks/2.50 CGPA from a university recognized by HEC. GAT (General) or HAT relevant is mandatory for MS students with minimum 50% score. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 20,100/-	US\$ 450

PhD (Management Sciences) SZABIST offers PhD Degree in Management Sciences that requires completion five courses, one IRS and a dissertation. A student has to complete 48 credit hours and fulfill all the formalities laid down by HEC to obtain PhD within 3 to 8 years. Human Resource Management, Marketing and Finance are the specialized areas.

Admission Criteria For admission to the PhD Program, the candidate must have a 17.5 years of education in a relevant field with minimum 60% marks/ CGPA 3.00 from an HEC recognized institution. GAT Subject/GRE with minimum 60% score. Last Degree verification from HEC is also required.

Fee	Pakistani Nationals	US\$
Application Processing Fee:	Rs. 1,500/-	US\$ 45
Admission Fee:	Rs. 20,000/-	US\$ 500
Security Deposit: (refundable)	Rs. 10,000/-	US\$ 330
Student Activity Charges:	Rs. 1000/-	US\$ 30
Tuition Fee (Per Course):	Rs. 23,100/-	US\$ 525

(SZABIST reserves the right to revise the fees/withdraw scholarship without any prior notice)

Scholarships Financial Assistance in the form of Teaching/ Research assistance is available to needy and meritorious students of MS and PhD. Candidates should apply early. Information about scholarships for all other programs is available at the Office of External Relations and Financial Assistance.

Entrance test and interview are conducted for all applicants at SZABIST.



Shaheed Zulfikar Ali Bhutto Institute of Science & Technology

90 & 100 Clifton, Karachi, Pakistan, Tel: (021)111 922 478, Fax: (021) 35830446, E-mail: info@szabist.edu.pk, www.szabist.edu.pk

Management

President

Ms. Shahnaz Wazir Ali,

Vice President (Academics)

Dr. Muhammad Altaf Mukati

Vice President (Admin & Finance)

Ms. Nasreen Haque

Dean Faculty of Management Sciences

Dr. Kaiser Bengali

Head of Department Management Sciences

Dr. Muhammad Kashif

Program Managers

BBA: Ms. Wajeeha Javed & Mr. Fahad Zuberi

BABS: Ms. Shehla Najib Sidiki

EMBA/MPM/MBA (B&F) & MBAE 72 : Mr. Jamil Ahmed

BS (Entre)/BS (A&F) & MBA Day: Mr. Masood Ahmed

MBA Evening: Mr. Mazhar Ali

MS/PhD: Dr. Muhammad Aqil

Placement Partners

A. F. FARGUSON & Co. (PWC)
Abbott Laboratories (Pakistan) Ltd
Adamjee Group of Companies
Agha Khan Health Service, Pakistan
AKD Securities (Pvt.) Ltd
Aman Foundation
Arif Habib Group
Askari Bank Ltd
Bank Alfalah Ltd
BMA Capital Management Ltd
Bulls Eye DDB
Byco Petroleum Pakistan Ltd
China Mobile Pakistan-Zong
Coca-cola Beverages Pakistan Ltd
Continental Biscuits Ltd
Creative Chaos (Pvt.) Ltd
Cupola Pakistan Ltd.
Damco, Pakistan
Dawn Group
DHL, Pakistan
Dupont, Pakistan

EFU Life Assurance (Pvt.) Ltd
English Biscuit Manufacturers (Pvt.) Ltd
Etihad Airways, Pakistan
Faysal Bank Ltd
Geo Tv - Jung Group of Companies
Glaxo Smith Kline Pakistan
Group M Company
Gul Ahmed Textiles
Habib Bank Ltd
Habib Oil Mills (Pvt.) Ltd
Herbion Pakistan (Pvt.) Ltd
Hum Networks Ltd
IBM, Pakistan
Indus Motor Company Ltd
Intelligenes (Pvt.) Ltd
Johnson & Johnson Pakistan (Pvt.) Ltd
JS Bank Ltd
KPMG TaseerHadi & Co
Linde Pakistan
Loreal, Pakistan
Lotte Pakistan

Lucky Cement Ltd
Meezan Bank Ltd
National Bank of Pakistan
National Foods Ltd
National Refinery Ltd
Nestle Pakistan
Orascom Telecom (Mobilink)
Orix Leasing Pakistan (Pvt.) Ltd
Pak Suzuki Motor Co. Ltd
Pak Telecom Mobile Ltd (PTML) Ufone GSM
Pakistan State Oil Company Limited
Pakistan Telecommunication Company Limited
Pfizer Pakistan
Philip Morris International, Pakistan
Phillips Pakistan
SAMBA Bank Ltd
Sanofi-Aventis Pakistan Ltd
Shan Foods (Pvt.) Ltd
Shell, Pakistan
Sidat Hyder Morshed Associates (Pvt.) Ltd

Siemens Pakistan Engineering Co. Ltd
Silk Bank Limited
Standard Chartered Bank (Pakistan) Limited
Star Communications Services (STARCOM)
Starwood Hotels & Resorts Worldwide. Inc
State Bank of Pakistan
Sui Southern Gas Company Limited
Synergy Advertising (Pvt.) Ltd
Tapal Tea (Pvt.) Ltd
TCS (Pvt.) Ltd
Telenor Pakistan
The Express Media Group
The Neilson Company, Pakistan
Unilever - Pakistan
United Bank Limited
United Refrigeration Industries (Pvt.) Ltd (Dawlace)
USAID, Pakistan
WWF, Pakistan
ZIL Ltd



Admissions Start	: May 07, 2018
Last Date to Apply	: July 14, 2018
Admission Test	: July 18-21, 2018
Interviews	: July 28 to August 03, 2018
Classes Commence	: September 03, 2018

APPLY ONLINE:

Log on to: <http://admissions.szabist.edu.pk>
Online applications can also be filled at SZABIST campus

For further information please contact:
F-154, Clifton, Block-5, Karachi, Pakistan. UAN: 111-922-478,
Tel: 021-358 23433 (Ext:147-148-104). Fax: 021-358 21537. www.szabist.edu.pk

<https://www.facebook.com/szabistofficial>

<https://twitter.com/SZABISTKarachi>