MBA Banking and Finance (B&F) program imparts high quality professional education related to banking and financial services. The program will provide executive training at an advanced level covering the latest developments in the management of banks and financial services firms.

Graduates of this program will have an in-depth knowledge and skills regarding general MBA along with banking operations, advanced risk management techniques, treasury and fund management, and tools of financial research. It is a rigorous 18-24 months semester-based program, offered in collaboration with the core banking industry experts. The main objective of MBA (B&F) is to develop professional skills for strategies and financial management of banking industry. In this program practitioners from the industry share their views and experiences to provide valuable insights about the practical aspects of the industry. Equipped with the knowledge gained in this programs, ambitious executives can move quickly to key positions in the financial service sector.

**Program Details:**

<table>
<thead>
<tr>
<th></th>
<th>For 4-years BBA Students</th>
<th>For Professionals having 4-years Bachelors degree</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Duration of Program:</strong></td>
<td>1 1/2 years</td>
<td>2 - 2 1/2 years</td>
</tr>
<tr>
<td><strong>No. of semesters:</strong></td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td><strong>No. of courses:</strong></td>
<td>12</td>
<td>24</td>
</tr>
<tr>
<td><strong>Total No. of credit-hours:</strong></td>
<td>36</td>
<td>72</td>
</tr>
<tr>
<td><strong>Internship:</strong></td>
<td>6 weeks in Banking / Financial sector (compulsory)</td>
<td></td>
</tr>
</tbody>
</table>

*The program is offered in evenings only.*

**Teaching & Assessment**

The courses are designed and will be delivered by modern and innovative teaching practices. The teaching methodologies like case study, simulation, business games, corporate guest lectures, and industry based real-life projects will be used through collaborative teaching & learning.

**Intended Audience**

- Fresh graduates contemplating a career in the banking and financial services industry.
- Graduates who have relevant practical experience and wish to enhance their skills in the areas of banking and finance.
- Managers and accountants in public and private organizations who wish to develop their financial management skills.
- Finance professionals (like corporate treasurers and accountants) who deal with the financial services industry.

**Entry Requirement**

**Eligibility**

All those candidates who have either 4-years BBA degree OR 4-years professional degree (with minimum CGPA 2.5) OR 16-years university education (with minimum 55% marks) from a HEC recognized university will be eligible to apply for admission in this program.

**Degree Requirements**

1. Completed at least 72 credit hours (36 credit hours for 4-year BBA students)
2. Maintaining minimum CGPA 2.0
3. Completed required internship
4. Completed 4 elective courses

**APPLY ONLINE:**

Log on to: [http://admissions.szabist.edu.pk](http://admissions.szabist.edu.pk).

Online applications can also be filled at SZABIST campus.

For Further Information Please contact:

F-168, Clifton, Karachi, Pakistan, Tel: (021) 35821538-42, Ext: 111, 108, 112
Fax: (021) 35821537. E-mail: admissions@szabist.edu.pk, www.szabist.edu.pk
Fee Structure

Application Processing Fee: Rs. 1,500 (Pakistani nationals)/$45 (foreign nationals)
Admission Fee: Rs. 15,000 (Pakistani nationals)/$500 (foreign nationals)
Security Deposit: Rs. 5,000 (Pakistani nationals)/$165 (foreign nationals)
Student Activity Charges: Rs. 500 (Pakistani nationals) per semester:
                           /$15 (foreign nationals)
Tuition Fee MBA (B&F): Rs. 17,250 (Pakistani nationals)/$390 (foreign nationals)

SZABIST reserves the right to revise the fees/withdrawal of scholarships without any prior notice.

Other programs at SZABIST

SZABIST also offers the following programs: BBA, BS (Computing),
BE Mechatronics, BS (Media Sciences), BS (Social Sciences), BS (Biosciences),
MBA, MPM, PGD in T.V Production/Advertisement, Masters in T.V
Production/Advertisement, MS (Media Studies), MS/PhD (Management
Sciences, Computing and Social Sciences) and the University of London
International Program of LLB & the BA (Hons) Business Studies (in affiliation
with University of Wales at Newport). Separate brochures of these programs
are available at the Admission Office.

Admission Schedule

Last Date to Apply: June 15, 2013
Admission Test: June 20-26, 2013
Interviews: July 2-8, 2013
Classes Commence: August 12, 2013

All our academic programs are conducted by PhD. and postgraduate
degree holders who have years of experience in the academic, research
or the corporate world. Our excellence in teaching is supplemented with well-
equipped classrooms that have latest audiovisual aids and are Internet
enabled. SZABIST provides modern libraries which include digital libraries
and journals; SZABIST publishes its well-reputed, refereed journals, the Journals
of Independent Studies (JISR) in Computing, Management, Social
Sciences and Economics. SZABIST has a fully Wi-Fi enabled campus, a campus
radio (ZABFM 106.6), online course
management system (ZABDESK) and
state-of-the-art media production
facilities. Our students body is extremely
dynamic, and has represented us
globally and won numerous prestigious
awards and scholarships including
Fulbright and Rhodes Scholarships.
SZABIST supports its students in internships
and placements through its Executive
Development Center (EDC), our alumni
are making us proud in prestigious
national and multinational
organizations.
### Curriculum

#### Course Plan (36 Credit Hours Program)

**FIRST YEAR**

**Fall Semester**
- Advanced Research Methods
- Analysis of Financial Statements
- Treasury and Fund Management
- Elective-I

**Spring Semester**
- Banking Operations
- Prudential Regulations
- Financial Risk Management
- Elective-II

**SECOND YEAR**

**Fall Semester**
- Research Project (6 credits)
- Elective-III
- Elective-IV

### Elective Courses:
- Asset Management
- Banking Crisis and Management
- Behavioral Finance
- Capital Markets
- Commercial Banking
- Corporate Investment & Banking
- Corporate Restructuring & Design
- Customer Relationship Management
- Financial Intermediations
- Financial Modeling
- Financial Planning & Budgeting
- Financial Risk Analysis
- Financial Services Marketing
- Financial Systems
- Fixed Income Investments
- Foreign Exchange Operations & Management
- Banking Insurance
- Islamic Banking
- Information System & Auditing
- International Trade & Finance
- Leasing Strategies & Regulations
- Marketing of Financial Services

### Course Plan (72 Credit Hours Program)

**FIRST YEAR**

**Fall Semester**
1. Financial Accounting
2. Management Principles
3. Statistics & Mathematics for Business
4. Management Information Systems
5. Business & Electronic Communication
6. Microeconomics

**Spring Semester**
1. Marketing Management
2. Strategic Management
3. Financial Institutions and Markets
4. Financial Management
5. Human Resource Management
6. Macroeconomics

**SECOND YEAR**

**Fall Semester**
1. Banking Operations
2. Prudential Regulations
3. Analysis of Financial Statements
4. Advanced Research Methods
5. Elective-I
6. Elective-II

**Spring Semester**
1. Advanced Credit Management
2. Financial Risk Management
3. Treasury and Fund Management
4. Research Project (3 credit)
5. Elective-III
6. Elective-IV