Management Sciences
Developing Business Graduates for the Real World

BBA-MBA-MS-PhD
Management Sciences at SZABIST

Vision
Our vision is to be a globally acclaimed and enterprising institution of practical and research-oriented learning by providing quality academic experience in Pakistan and abroad. Our Management Science programs are targeted towards making a real world impact through our assets - our graduates - who will be catalysts for future economic and social development.

Mission
We are committed to nurture future business professionals by facilitating inquisitive minds in the field of business through qualified and dedicated faculty and staff. Faculty of Management Science aims to continue being the flagship department of SZABIST by staying ahead in terms of course development and application, leading to excellence in the practical world. We believe in building a strong alumni network that serves as a beacon to our graduating students.

Teaching Methodology
Our teaching methodology is activity based at the undergraduate, case study based at graduate, and research based at MS and PhD levels, utilizing state-of-the-art technology.

International Linkages
International Association of Universities (IAU), Paris; Association of Commonwealth Universities (ACU), London; The Association to Advance Collegiate Schools of Business (AACSB), Singapore; Federation of the Universities of Islamic World (FUIW), Rabat; Asia University Federation (AUF), Seoul; Asia-Pacific Quality Network (APQN), People’s Republic of China; Management Association of Pakistan (MAP), Karachi; University of Luton, UK; Australian Institute of Entrepreneurship (AIE); The University of Wales Newport Business School; The Philippines Women’s University (PWU), Manila; State University of New York at Buffalo (SUNYAB); Asia Academy of Film & Television (AAFT), Noida, India and Association of Chartered Certified Accountants (ACCA).

Research
SZABIST strongly encourages the publication of research in research journals and conferences. SZABIST also publishes a research journal in management sciences, the Journal of Independent Studies & Research (www.szabist.edu.pk/jISR-MSc) and holds two Research Conferences (one national and one international) every year.

HEC & CIEC Ranking
Higher Education Commission (HEC), Pakistan has ranked SZABIST as one of the best business schools of Pakistan. The Chartered Inspection and Evaluation Committee (CIEC) has rated SZABIST as an “Outstanding” institution by awarding “6 Stars”.

Accreditation
BBA and MBA programs have been accredited by National Business Education Accreditation Council (NBEAC), a body of Higher Education Commission (HEC), Pakistan.

Programs

BBA
SZABIST offers a four-year (eight semesters) BBA degree with concentration in Management, Marketing, Finance, Human Resource Management and Information Technology. The BBA Program consists of 46 courses and a research project with a total of 144 credit hours. Students are also required to complete a 6-week internship. Those who complete the BBA degree from SZABIST will get an exemption in ACCA papers F1, F2, F3 and F4.

MBA
SZABIST offers the MBA degree with concentration in Management, Marketing, Finance, Human Resource Management (HRM), MIS and Supply Chain Management.

The MBA Program is both day and evening and consists of 36/72/ 90 credit hours.

1. For students with a 4 year BBA degree, the MBA Program is a 1.5 years program with 36 credits to graduate. Students are also required to complete a 6-week internship.

2. For students with a 4 year non BBA/Professional Degree (MA, M.Com, BS, B.E, MBBS etc), the MBA Program is a 2 to 2.5 years program. 24 courses (72 credits) are needed to graduate. Students are also required to complete a 6-week internship and clear the SZABIST comprehensive exam.

3. For students with a 2-3 year bachelor degree, the MBA Program is a 3-3.5 years program. 30 courses (90 credits) are needed to graduate. Students are also required to complete a 6-week internship and clear the SZABIST comprehensive exam.

4. MBA in Banking and Finance is also offered. Details are given in a separate brochure.

MS (Management Sciences)
SZABIST offers the MS Degree (M.Phil equivalent) leading to a PhD Degree in Management Sciences in the fields of Management, Human Resource Management, Marketing and Finance. MS can be completed in minimum 1.5 year after the four year relevant Bachelors or a Masters degree. Eight courses and Research work/Thesis are required to graduate. A total of 30 credit hours must be completed. Additional courses may be required for non-management sciences degree holders, depending upon past academic work. The additional courses will be recommended by the doctoral committee.

PhD (Management Sciences)
SZABIST offers a PhD Degree in Management Sciences that can be completed in minimum 3 years after the MS degree. Six courses and dissertation are required to graduate. A total of 48 credit hours must be completed.

Other Programs in Management Sciences
- BA (Hons) in Business Studies (International Program in Collaboration with University of South Wales, UK)
- EMBA
- Master in Project Management (MPM)

Admission Schedule
Admission Requirements

An entrance test and group discussion/interview is conducted for all applicants at SZABIST.

**BBA**
For admission to the BBA Program, the candidate must have completed A-Level (minimum 3 passes)/Intermediate (minimum 50% marks, including first year, no supplementary) or equivalent. General Paper (A Levels) will not be counted.

**MBA**
For admission to the MBA Program, the candidate must possess a Bachelors degree with minimum 55% marks/CGPA 2.50 from an HEC recognized institution in any field of study.

**MS**
For admission to the MS Program, the candidate must have 16 years of education in a related field with minimum 55% marks / CGPA 2.50 from an HEC recognized institution. GAT General with minimum 50% score is also required.

**PhD**
For admission to the PhD Program, the candidate must have a minimum 17.5-18 years of education in a related field with minimum 60% Marks/CGPA 3.00 from an HEC recognized institution. GAT Subject with minimum 60% score is also required.

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**Fee**

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<td><strong>Application Processing Fee</strong></td>
<td>Rs. 1,500 (Pakistanis nationals)/</td>
<td>US $45 (Foreign nationals)/</td>
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<td>Rs. 20,000 (Pakistanis nationals)/</td>
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<td>Student Activity Charges:</td>
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<td>US $15 per semester (Pakistanis nationals)/</td>
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**BBA**
Tuition Fee per Course: Rs. 13,500 (Pakistanis nationals)/
US $315 (Foreign nationals)/

**MBA**
Tuition Fee per course: Rs. 17,250 (Pakistanis nationals)/
US $390 (Foreign nationals)/

**MS and PhD**
Tuition Fee per course: Rs. 18,150 (Pakistanis nationals)/
US $420 (Foreign nationals)/

SZABIST reserves the right to revise the fees/withdraw scholarship without any prior notice.

**Scholarships**
Financial Assistance in the form of Teaching/ Research assistance is available to needy and meritorious students of MS and PhD. Candidates should apply early. Information about scholarships available to BBA and MBA students are available at the Office of External Relations and Financial Assistance.

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**Apply Online:**
Log on to: http://admissions.szabist.edu.pk.
Online applications can also be filled at SZABIST campus.

For further information please contact:
F-108, Clifton, Karachi, Pakistan, Tel: (021) 35821538-42. Ext: 111,108,112
Fax: (021) 35821537. E-mail: admissions@szabist.edu.pk, www.szabist.edu.pk

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Admissions starting: April 28, 2014
Last date to apply: June 14, 2014
Admission Test: June 19 - 25, 2014
Interviews: July 01 - 11, 2014
Classes begin: August 12, 2014

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https://twitter.com/SZABISTKarachi
Facilities and Student Body

All our academic programs are conducted by PhD and postgraduate degree holders who have years of experience in the academic, research or the corporate world. Our excellence in teaching is supplemented with well-equipped classrooms that have latest audiovisual aids and are Internet enabled. SZABIST provides modern libraries which include digital libraries and journals, SZABIST publishes well-reputed, research journals, the Journals of Independent Studies (JIS) in Computing, Management, Social Sciences and Economics. SZABIST has a fully Wi-Fi enabled campus, a campus radio (ZABFM 106.6), online course management system (ZABDESK) and state-of-the-art media production facilities. Our students body is extremely dynamic, and has represented us globally and won numerous prestigious awards and scholarships including Fulbright and Rhodes Scholarships. SZABIST supports its students in internships and placements through its Executive Development Center (EDC).

Placement Partners

A. F. FERGUSON & Co. (PWC)
Abbott Laboratories (Pakistan) Limited
Adamej Group of Companies
Agha Khan Health Service, Pakistan
AKD Securities Private Limited
Aman Foundation
Arif Habib Group
Askari Bank Limited
Bank Alfalah Limited
BMA Capital Management Limited
Bulls Eye DDB
Byco Petroleum Pakistan limited
China Mobile Pakistan-Zong
Coca-cola Beverages Pakistan Ltd
Continental Biscuits Ltd
Creative Chaos Pvt Ltd
Cupola Pakistan LTD
Danco, Pakistan
Dawn Group
DHL, Pakistan
DuPont, Pakistan
EFU Life Assurance Pvt Limited
English Biscuit Manufacturers (Pvt.) Ltd
Elihad Airways, Pakistan
Faisal Bank Limited
Geo TV - Jung Group of Companies
Glaso Smith Kline Pakistan
Group M Company
Gul Ahmed Textiles
Habib Bank Limited
Habib Oil Mills (Pvt) Limited
Hershein Pakistan Private Limited
Hum Networks Limited
IBM, Pakistan
Indus Motor Company LTD
Intelligens (Pvt) Ltd
Johnson & Johnson Pakistan (PVT) LTD
JS Bank Limited
KPMG Taseer Hadi & Co
Linde Pakistan
Loreal, Pakistan
Lotte Pakistan
Lucky Cement Limited
Meezan Bank Limited
National Bank of Pakistan
National Foods Limited
National Refinery Limited
Nestle Pakistan
Orascom Telecom (Mobilink)
Orix Leasing Pakistan Pvt Ltd
Pak Suzuki Motor Co. Ltd
Pak Telecom Mobile Limited (PTML) Lfone GSM
Pakistan State Oil Company Limited
Pakistan Telecommunication Company Limited
Pfizer Pakistan
Philip Morris International, Pakistan
Phillips Pakistan
SAMBA BANK limited
Sanofi-Aventis Pakistan Limited
Shan Foods Private Limited
Shell, Pakistan
Sidat Hyder Morshed Associates (Pvt) Ltd
Siemens Pakistan Engineering Co. Ltd
Silk Bank Limited
Standard Chartered Bank (Pakistan) Limited
Star Communications Services (STARCOM)
Starwood Hotels & Resorts Worldwide. Inc
State Bank of Pakistan
Sui Southern Gas Company Limited
Synergy Advertising Pvt LTD
Sapal Tea (Pvt) Limited
TCS (PVT) Ltd
Telecom Pakistan
The Express Media Group
The Nellson Company, Pakistan
Unilever - Pakistan
United Bank Limited
United Refrigeration Industries Pvt. Limited (Dawlance)
USAID
WNS, Pakistan
ZL Limited

Management

Acting President
Ms. Shaheen Wazir Ali,
MA Ed. (University of Arkansas U.S.A)

Vice President Academics
Dr. Amanat Ali Jalbani,
PhD (Edinburgh University, UK)

Head of Academic Services
Ms. Wajeeka Javed, MS (SZABIST)

Program Managers

BBA: Ms. Wajeeka Javed, MS (SZABIST) & Mr. Fahad Zuberi, MBA (SZABIST)
BABS: Ms. Shehla Najib Siddiki, MS (SZABIST)
EMBA: Ms. Suberia Izvi, MBA (IBA)
MBA Day: Mr. Masood Ahmed, MS (SZABIST)
MBA Evening, MPM, MBA (B&F): Mr. Kumar Raza Hemani, MBA (IBA)
MS/PhD: Dr. Nadeem A. Syed, PhD (Aquinus University)